How and When to Cite in Psych 367

Q: When do I need to cite a source?

A: Whenever you use information that you didn’t know before you came into the class, you need to cite it. This includes (but isn’t limited to):
   - Definitions of concepts
   - Explanations of theories
   - References to ideas

Q: How do I cite a source?

A: In general, you write the location from which you received the information in parentheses after the information. The exact format will vary by the source of the material:

1) If the material comes from lecture
   In-text citation:
   Example: Social psychology includes the study of attraction (Zorwick, 1/5/00).

References Section:

2) If the material comes from your textbook
   In-text citation:
   First Time - Example: Social psychology includes the study of attraction (Aronson, Wilson & Akert, p. 3).

   Second and all later times - Example: Social psychology includes the study of attraction (Aronson et al., p. 3).

References Section:

3) If the material comes from an outside source
   In-Text Citation:
   Example: Attitudes can be changed through two different processes (Petty & Cacioppo, 1986).

References Section (for a Journal Article):